



Solar for All Application Partner's Meeting 9.7.2023



Agenda

- I. Welcome**
- II. EPA changes to Solar for All**
- III. Updated data charts with small and medium program amounts/breakdowns**
- IV. Letter of Supports and MOAs update listing**
- V. Proposals in to date & Partner breakdowns**
- VI. Contractor/Installer survey**
- VII. Governance structure**
- VIII. Adjourn**



Welcome Back

9/7/2023

Original EPA Guidance on Program Size

SECTION II.A: Number and Amount of Awards



5| EPA EXPECTS AWARD AMOUNTS TO VARY BASED ON GEOGRAPHY AND PROPOSED PROGRAM DEPLOYMENT GOALS

Awards will range from \$25 million to \$400 million, and all award options are eligible to request any award amount in this range

Applicants should request an award amount that supports the number of households the program is designed to serve, and applicants should design programs that are calibrated to the geography and population the applicant is proposing to serve.

Applicants should calculate the appropriate program award amount for the geography they are applying to serve calibrated by the impact ambition of the program

Directional and approximate guidance for applicants to calibrate their award size to their anticipated number of households served

	Small programs	Medium programs	Large programs
Award range	\$25 million up to \$100 million	Greater than \$100 million to up to \$250 million	Greater than \$250 million to up to \$400 million
Approximate number of households served	Up to 10,000 households	Greater than 10,000 households and up to 30,000 households	Greater than 30,000 households

Households served by this program in the above table represent an approximate guidance metric for applicants to consider while preparing their application. EPA encourages applicants to maximize households served with the funds requested in their application and may justify in their application if the ratio of award amount requested to households served is meaningfully different than the guidance above.



EPA Announcement Change on Program Size/Due Date

The following grant opportunity package was modified:

Funding Opportunity Number: EPA-R-HQ-SFA-23-01

Funding Opportunity Title: SOLAR FOR ALL

CFDA Number: 66.959

CFDA Title: Greenhouse Gas Reduction Fund: Section 134(a)(1) - Zero Emission Technologies Grant Program

Opportunity Package ID: PKG00282341

Agency Code: EPA

Agency: Environmental Protection Agency

Opening Date: Jun 28, 2023

Closing Date: Oct 12, 2023

Modification Comments: In this revised version of the NOFO, EPA has extended the application deadline to **October 12th, 2023**, **adjusted award size requirements**; clarified that acquisitions of intangible property are unallowable costs; clarified that Tribal governments and coalition applications are eligible to apply to award option #3 in threshold eligibility; modified the evaluation criteria under the “Impact Summary” of the Program Narrative, and fixed a typo in Appendix C. Household Savings Guidance.



State	Total pop. of DAC-classified census tracts	Total DAC Pop of State (based on % of each census tract that is <200% poverty level)
California	14,882,581	8,296,095
Texas	11,271,769	7,354,740
Florida	8,291,991	5,484,140
New York	6,805,010	4,173,457
North Carolina	3,799,180	2,694,193
Illinois	3,686,510	2,610,689
Georgia	3,565,456	2,708,177
Ohio	3,335,723	2,780,274
Pennsylvania	3,060,720	2,694,627
Michigan	3,014,224	2,357,250
Oklahoma	2,829,274	1,135,490
Tennessee	2,720,295	1,871,907
Arizona	2,488,146	1,851,214
Louisiana	2,283,855	1,477,125
Alabama	2,229,013	1,431,541
New Jersey	2,206,949	1,352,249
Missouri	2,075,509	1,501,710
South Carolina	2,006,356	1,395,139
Kentucky	1,986,077	1,319,653
Indiana	1,917,093	1,616,089
Mississippi	1,770,531	1,028,138
Virginia	1,750,255	1,395,369
Arkansas	1,640,453	972,158
Washington	1,429,534	1,340,152
Massachusetts	1,390,955	928,431
Oregon	1,131,010	952,619



New Mexico	1,085,354	672,263
Colorado	1,060,921	979,513
Nevada	1,031,432	744,287
West Virginia	1,023,684	574,453
Wisconsin	940,248	1,139,770
Maryland	930,142	781,411
Kansas	738,083	618,536
Minnesota	716,657	895,487
Connecticut	706,357	513,897
Idaho	559,821	448,788
Iowa	537,521	636,057
Utah	433,653	500,264
Nebraska	427,025	381,977
Maine	381,529	297,535
Montana	323,055	267,187
Rhode Island	265,263	187,711
South Dakota	233,961	193,864
District of Columbia	229,793	126,346
Hawaii	209,568	199,837
Alaska	130,764	124,505
Delaware	125,548	175,996
New Hampshire	90,471	167,829
Vermont	87,807	117,305
Wyoming	80,289	111,851
North Dakota	65,280	126,589

Percentage of LI households, not specifically mapped into CJEST eligible areas, the total number of eligible Maryland households rises to 1,335,568. See table below:

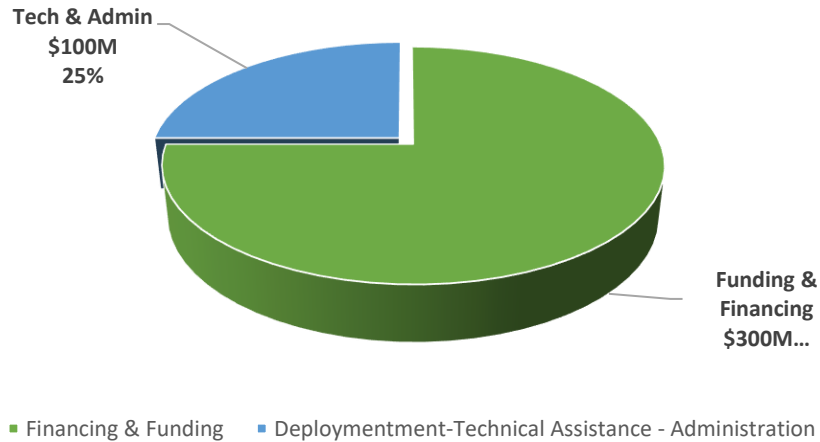
State	Total Pop 2021	LI % 2021	Total LI pop
California	39142991	0.2761	10,807,380
Texas	29558864	0.3233	9,556,381
Florida	21828069	0.3111	6,790,712
New York	19857492	0.2822	5,603,784
Pennsylvania	13012059	0.2647	3,444,292
Illinois	12686469	0.2695	3,419,003
Ohio	11764342	0.2897	3,408,130
Georgia	10788029	0.3102	3,346,447
North Carolina	10565885	0.3136	3,313,462
Michigan	10037504	0.2957	2,968,090
Puerto Rico	3262693	0.7048	2,299,546
Tennessee	6968351	0.3259	2,270,986
Arizona	7264877	0.3	2,179,463
New Jersey	9267961	0.2197	2,036,171
Virginia	8657365	0.2341	2,026,689
Indiana	6813532	0.2885	1,965,704
Missouri	6169823	0.2948	1,818,864
Alabama	5049846	0.3526	1,780,576
Louisiana	4627098	0.3826	1,770,328
Washington	7740745	0.2284	1,767,986
South Carolina	5193266	0.3277	1,701,833
Kentucky	4506589	0.348	1,568,293
Massachusetts	6989690	0.2121	1,482,513
Wisconsin	5880101	0.2468	1,451,209
Oklahoma	3991225	0.3565	1,422,872
Maryland	6174610	0.2163	1,335,568
Colorado	5811297	0.2267	1,317,421
Minnesota	5711471	0.2182	1,246,243

Oregon	4256301	0.2852	1,213,897
Mississippi	2949586	0.398	1,173,935
Arkansas	3028122	0.3769	1,141,299
Nevada	3146402	0.3181	1,000,870
Kansas	2937922	0.2941	864,043
New Mexico	2116677	0.3933	832,489
Iowa	3197689	0.2603	832,358
Connecticut	3623355	0.2218	803,660
Utah	3339113	0.2355	786,361
West Virginia	1785526	0.3645	650,824
Idaho	1904314	0.2999	571,104
Nebraska	1963554	0.2598	510,131
Maine	1377238	0.2667	367,309
Hawaii	1447154	0.2328	336,897
Montana	1106227	0.2928	323,903
Rhode Island	1096985	0.2527	277,208
Delaware	1004807	0.2523	253,513
New Hampshire	1387505	0.1744	241,981
South Dakota	896164	0.2667	239,007
North Dakota	777934	0.2479	192,850
Alaska	734182	0.2401	176,277
District of Columbia	668791	0.2497	166,997
Wyoming	579483	0.2744	159,010
Vermont	646972	0.2448	158,379

Total Grant—Financing & Funding vs. Tech/Admin—Small Project Size

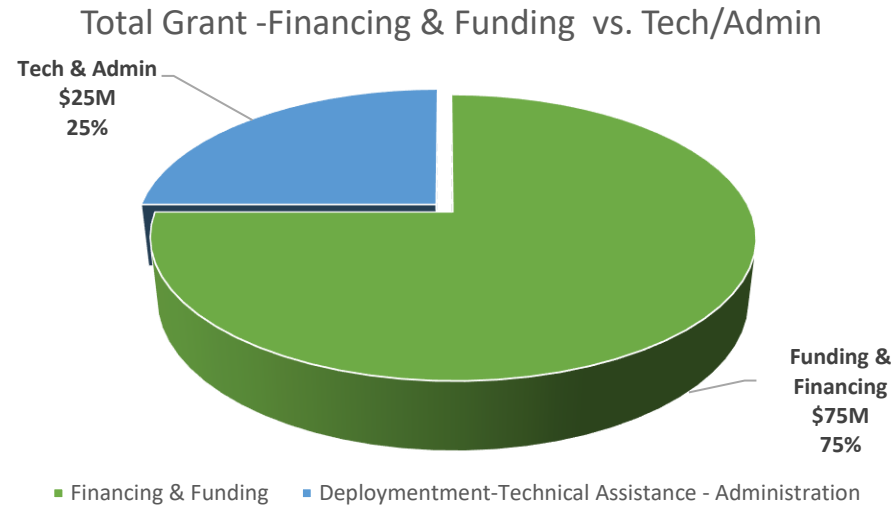
Total Grant -Financing & Funding vs. Tech/Admin		
	Monetary	Percentage
Financing & Funding	\$ 75,000,000.00	75%
Deploymentment-Technical Assistance - Administration	\$ 25,000,000.00	25%
Grant Total	\$ 100,000,000.00	100.00%

Total Grant -Financing & Funding vs. Tech/Admin



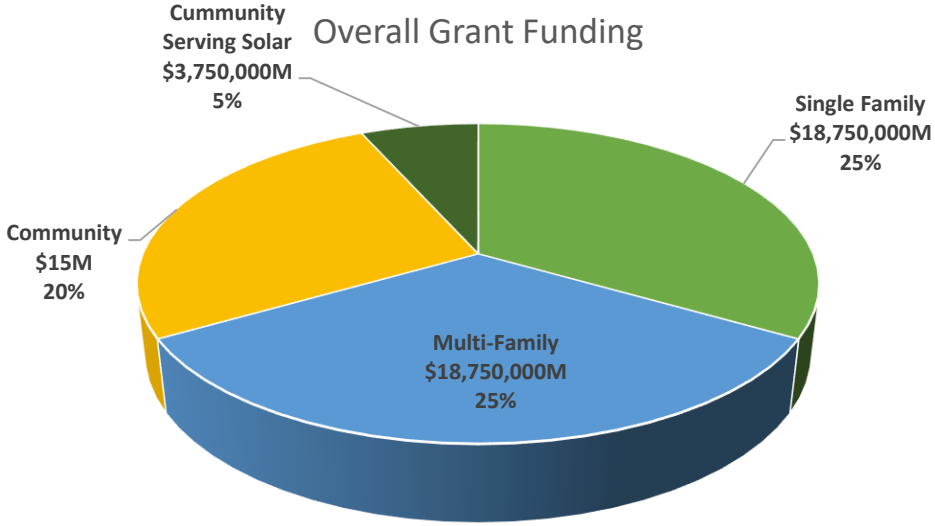
Total Grant—Financing & Funding vs. Tech/Admin—Medium Project Size

Total Grant -Financing & Funding vs. Tech/Admin		
	Monetary	Percentage
Financing & Funding	\$ 187,500,000.00	75%
Deployment-Technical Assistance - Administration	\$ 62,500,000.00	25%
Grant Total	\$ 250,000,000.00	100.00%



Overall Grant Funding Distribution by Market Sector—Small Project

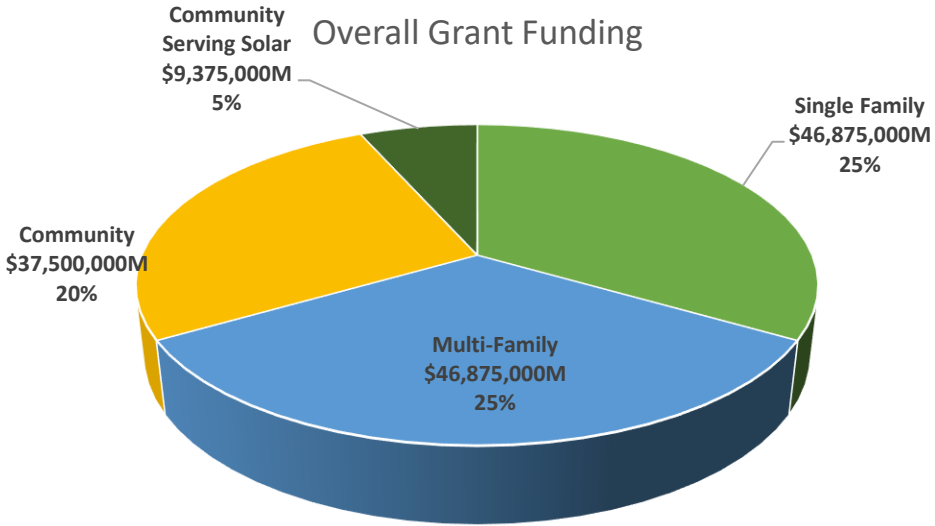
Overall Grant Funding		
	Monetary	Percentage
Financing & Funding	\$ 75,000,000.00	75%
Single Family	\$ 18,750,000.00	25%
Multi-Family	\$ 18,750,000.00	25%
Community	\$ 15,000,000.00	20%
Community Serving Solar	\$ 3,750,000.00	5%



■ Single Family ■ Multi-Family ■ Community ■ Community Serving Solar

Overall Grant Funding Distribution by Market Sector—Medium Project

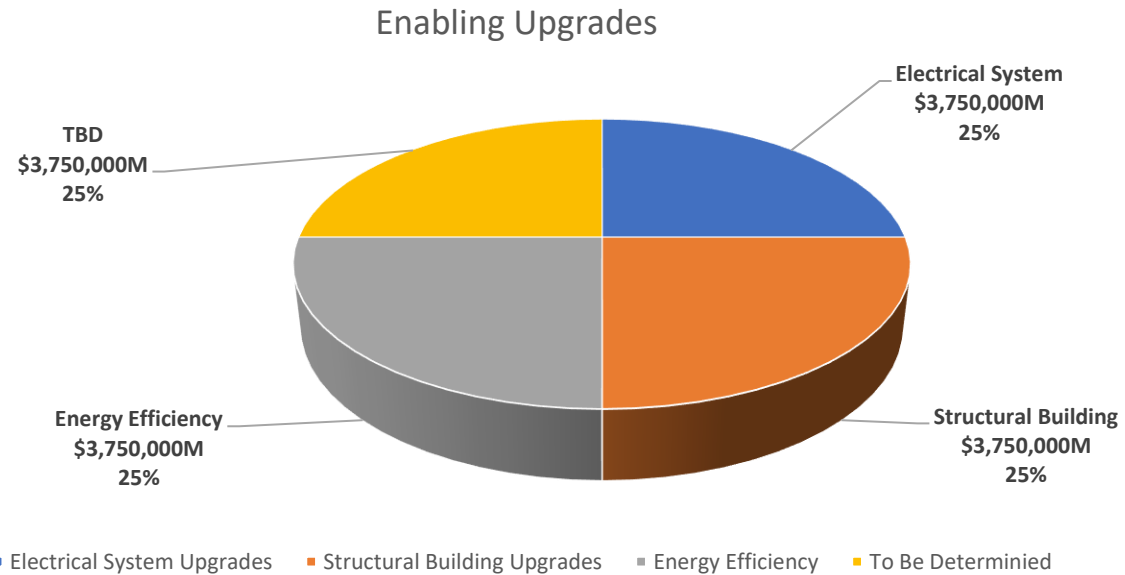
Overall Grant Funding		
	Monetary	Percentage
Financing & Funding	\$ 187,500,000.00	75%
Single Family	\$ 46,875,000.00	25%
Multi-Family	\$ 46,875,000.00	25%
Community	\$ 37,500,000.00	20%
Community Serving Solar	\$ 9,375,000.00	5%



■ Single Family ■ Multi-Family ■ Community ■ Community Serving Solar

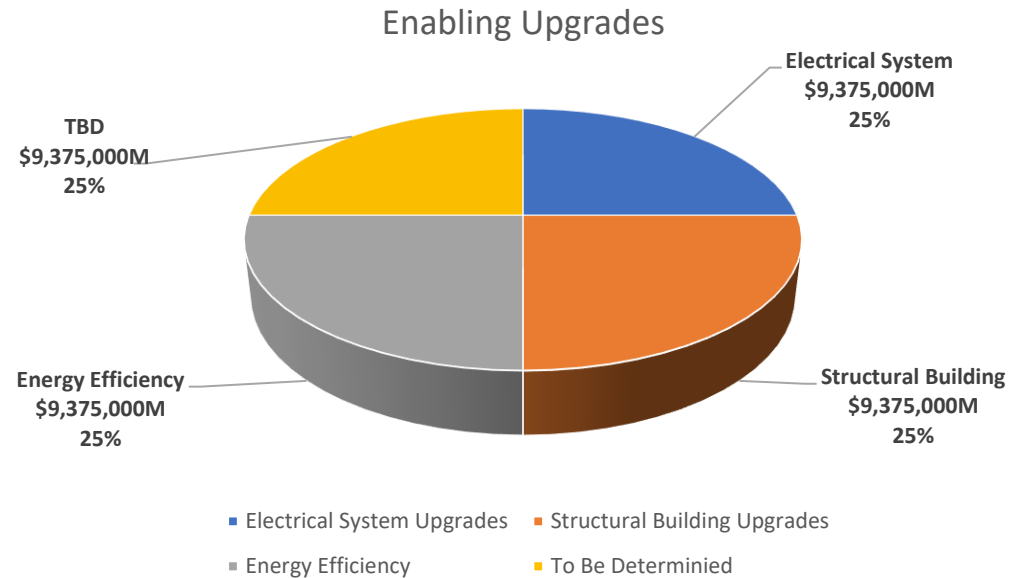
Enabling Upgrades (Small Program)

Enabling Upgrades		
	Monetary	Percentage
Funding Allowance	\$ 15,000,000.00	
Electrical System Upgrades	\$ 3,750,000.00	25%
Structural Building Upgrades	\$ 3,750,000.00	25%
Energy Efficiency	\$ 3,750,000.00	25%
To Be Determined	\$ 3,750,000.00	25%



Enabling Upgrades (Medium Program)

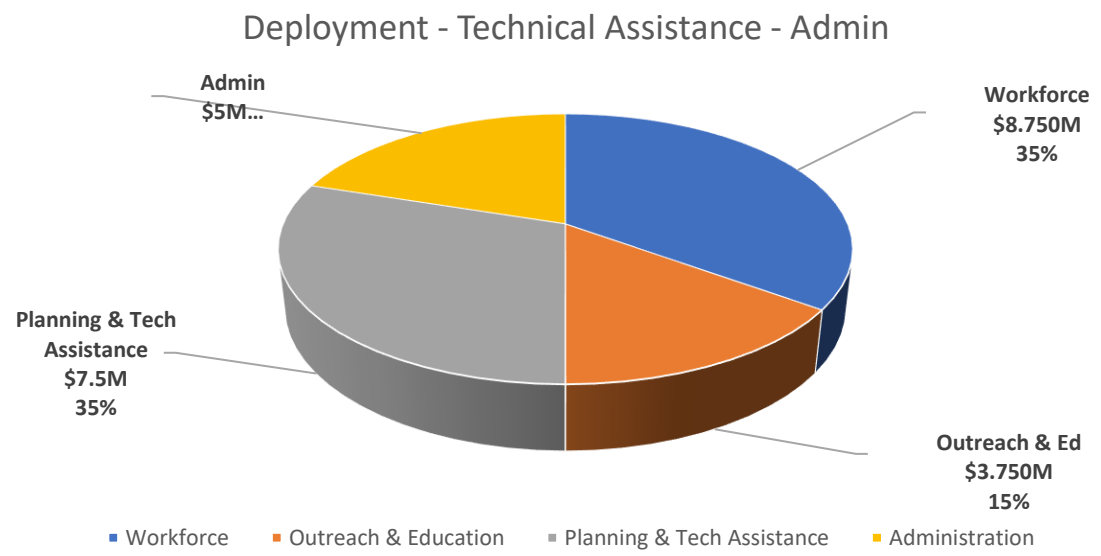
20% of Financing Funding Allowed (\$37,500,000 Lifetime)		
	Monetary	Percentage
Funding Allowance	\$ 37,500,000.00	
Electrical System Upgrades	\$ 9,375,000.00	25%
Structural Building Upgrades	\$ 9,375,000.00	25%
Energy Efficiency	\$ 9,375,000.00	25%
To Be Determined	\$ 9,375,000.00	25%





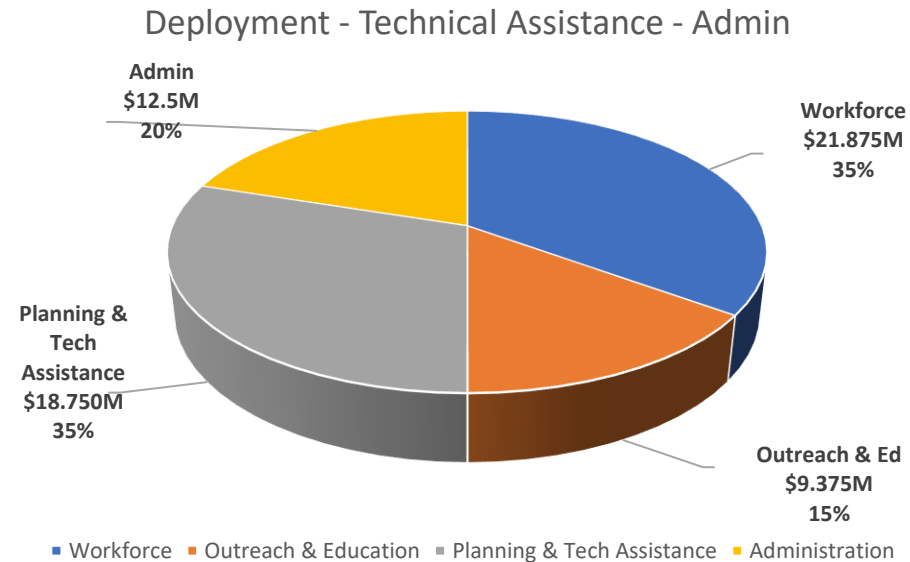
Deployment-Technical Assistance/Administration (Small Program)

Deployment - Technical Assistance - Admin		
	Monetary	Percentage
Funding Allowance	\$ 25,000,000.00	
Workforce	\$ 8,750,000.00	35.00%
Outreach & Education	\$ 3,750,000.00	15.00%
Planning & Tech Assistance	\$ 7,500,000.00	30.00%
Administration	\$ 5,000,000.00	20.00%



Deployment-Technical Assistance/Administration (Medium Program)

Deployment - Technical Assistance - Admin		
	Monetary	Percentage
Funding Allowance	\$ 62,500,000.00	
Workforce	\$ 21,875,000.00	35.00%
Outreach & Education	\$ 9,375,000.00	15.00%
Planning & Tech Assistance	\$ 18,750,000.00	30.00%
Administration	\$ 12,500,000.00	20.00%



Coalition Partners to Date

Organization Name	Name	Last	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE	
COALITION PARTNERS								
Maryland Energy Administration	Eric	Coffman	Y	N	N	N	SG	
Maryland Department of the Environment	Allison	Tjaden	Y	Y	N	N	SG	
Maryland Department of Labor	Logan	Dean	Maybe	N	Maybe	N	SG	
NAACP	Abre'	Connor	Y	N	Maybe	N	CBO	
CHESSA	Matthew	Katz	Y	N	Maybe	N	NGO	
City of Annapolis	Jackie	Guild	Y	Y	Maybe	Y	LG	
Resilience Authority of Annapolis & Anne Arundel Co.	Matt	Fleming	Maybe	N	Maybe	N	LG	
Howard County, MD	Leah	Miller	Y	Y	Maybe	N	LG	
City of Frederick	Jenny	WillougHby	Y	Y	Maybe	Y	LG	
Montgomery County, MD	Lindsey	Shaw	Maybe	N	N	N	LG	
Baltimore County	Seth	Blumen	Y	Y	N	Y	LG	
City of Baltimore	Jason	Mathias	Y	Y	N	N	LG	
Charles County	Beth	Groth	Y	Y	N	N	LG	
City of Rockville	Erica	Shingara	Maybe	N	Maybe	N	LG	
Rockville Housing Enterprise	Jessica	Anderson	Maybe	N	Maybe	N	NGO	
Enterprise Community Development	John	Fox	Y	N	Maybe	N	NGO	
Garrett County Community Action Committee	Duane	Yoder	Y	Y	N	Y	CBO	
National Housing Trust	Raymond	Nevo	Y	N	Maybe	N	NGO	
Center for Climate Strategies (CCS)	Thomas	Peterson	Y	Y	Y	18	Y	NGO

Subrecipients to Date

Organization Name	Name	Last	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE
COALITION PARTNERS & SUB RECIPIENTS							
Department of Housing and Community Development (DHCD)	Nicola	Tran	Y	N	Y	Y	SG
Climate Access Fund	Lynn	Heller	Y	Y	Y	Y	NGO
Montgomery County Green Bank	Stephen	Morel	Y	N/A	Maybe	Y	Green Bank
GRID Alternatives- Mid-Atlantic	Elijah	Perry	Y	Y	Y	N	NGO
Power52 Foundation	Cherie	Brooks	Y	Y	Y	Y	NGO
WorkSource Montgomery	Jessica	Issoufou	Maybe	N	Maybe	N	Other
Black Wall Street/Bowie State	Dr. Masica	Jordan Alston	Y	Y	Y	N	CBO
Groundswell	David	Wright	Y	Y	Y	Y	CBO
ICAST	Ryan	Kristoff	Y	N	Y	N	NGO
Civic Works	Eli	Allen	Y	Y	Y	Y	CBO
Building Change	James	Miletello	Y	Y	Y	N	CBO
Solar United Neighbors	Shelby	Fletcher	Y	N	Y	N	CBO
Huntington City Community Development Corporation (HCCDC)	Darrell	Carrington	Y	N	Y	N	CBO
Community Action Council of Howard County Frederick County, Maryland	Gary	Christopher	Y	Y	Y	Y	CBO
	Kristin	Mielcarek	Y	Y	Y	N	LG
Fry Non-profit	LaWanda	Jones	Y	N	Y	N	CBO
I'm Still Standing	Lawanna	Perkins	Y	Y	Y	N	CBO
Green and Healthy Homes Initiative	Michael	McKnight	Y	N	Y	N	CBO
Phase 3 Training Corporation	Stephon	Fowlkes	Y	Y	Y	Y	CBO
GEMM COMM	Khalib	Malik	Y	N	Y	N	CBO

Capital Providers to Date

Organization Name	Name	Last	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE
CAPITAL PROVIDERS							
Climate First Bank	Marcio	deOliveira	N	N/A	N	Y	Other
SolAAr Investment Group	Angela	Lewis	N	N/A	N	N	Small Business
Social Finance	Catherine	Cho Yoo	N	Y	Y	Y	NGO
SELF	Duanne	Andrade	N	N/A	N	N	NGO

Technical Assistance to Date

Organization Name	Name	Last	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE
Technical Assistance							
Pepco Holdings, Inc.	Lushae	Cook	Maybe	N/A	N	N	Utility
BGE	Ethan	Holmes	Y	N/A	N	N	Utility
Clearly Energy	Veronique	Bugnion	N	N/A	N	N	Software Developer
Prime Partners Engineering	Adrian	Davis	Maybe	N/A	N	N	Engineering
Coalition for Community Solar Access	Charles	Coggeshall	Maybe	Y	N	N	Solar Coalition
ProsumerGRID	Susan	Glickman	N	Y	N	Y	Software Developer

Contractors

Organization Name	Name	Last	Phone Number	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE
For-Profit Contractors								
Decarbonize Building Systems	Remesh	Sartani	703-624-1079	Y	N/A	Y	N	Small Business
Native Eagle Consulting Group LLC	Raymond	Wicks	410-670-1780	N	N/A	N	N	Small Business
InClima, Inc	Michael	MacMillan	252-202-9128	N	N/A	N	N	Small Business
Urban Clean Energy Advisor	Kimberly	Armstrong	443-233-3006	Y	N/A	Y	N	Small Business
28 Walker Development	Alex	Mandel	410-653-4600	Maybe	N/A	Maybe	Y	Small Business
RIFE International, LLC	Kwabena	Osei-Sarpong	240-389-4187	Y	N/A	Maybe	N	Small Business
RoofexNRG.com	Sonny	Choudhury	202-191-4091	N	N/A	N	N	Small Business
Precision Exteriors	Nathan	Whitaker	443-280-2636	N	N/A	N	N	Small Business
Clean Slate Solar	Sho	Arora	917-331-6616	N	N/A	N	N	Small Business
FCONTRACTS	Frederick	Johnson	202-528-0934	N	N/A	N	N	Small Business
EDGE Energy	Jason	Dispenza	703-220-5868	N	N/A	N	N	Small Business
Energy By Nature Technology, LLC	Thomas	Quattlebaum	240-320-4544	N	N/A	N	N	Small Business
Unified Services and Consulting	Will	Epps	410-963-2567	N	N/A	N	N	Small Business
TurningPoint Energy	Joe	Rosenberg	415-272-8311	N	N/A	N	N	Commercial
Energy Select, LLC	James	Horstkamp	301-904-5928	N	N/A	N	N	Small Business
Energy Select, LLC	Robert	Agee	410-279-0557	Y	N/A	Y	N	Small Business
Chaberton Energy	Erica	Brinker	412-715-3652	N	N/A	N	N	Commercial
UtilityAPI	Mike	Burke	518-928-2288	N	N/A	N	N	Other
CleanCapital	Scott	Elias	516-286-6473	Maybe	N/A	N	N	Other
Lumeco Energy	Damola	Ademiluyi	443-278-3513	N	N/A	N	N	Small Business
Pure Solar Systems	Gregory	Floyd	240-305-2932	N	N/A	N	N	Small Business

Contractors

Organization Name	Name	Last	Phone Number	CO PTR?	MOA?	SUB RCP??	LOS?	ORG TYPE
For-Profit Contractors								
Apexx Adams Transportation & Clean Energy Solutions	Felicity	Flucas	240-636-7381	N	N/A	N	N	Small Business
Black Willow - MBE	Kaitlyn	Burgess	443-254-7056	N	N/A	N	N	Small Business
Citizen Energy, LLC	Edwin	Luevanos	202-499-1595	N	N/A	N	N	Small Business
Sol-REIT, LLC	Derek	Gabriel	202-270-0603	Y	N/A	Y	N	Solar Project Financing
Neighborhood Sun	Cara	Humphrey	914-475-1395	Y	N/A	Y	N	Small Business
Allectrify, PBC	Colin	Bishopp	202-55-07570	Y	N/A	N	N	Small Business
Advanced Biomimetic Sensors, Inc.	Ellen	Chen	240-706-5687	Y	N/A	Y	N	Small Business
CI Renewables	Elizabeth	Cusack	203-240-0010	N	N/A	N	N	Commercial
Reactivate Development, LLC	Armando	Gaetaniello	301-256-5948	N	N/A	N	N	Commercial
Lightpost Energy	Joseph	Andorful	703-731-3820	Y	N/A	Y	N	Small Business
Community Farm Solar	Christopher	Kindig	443-418-1921	Y	N/A	Y	N	Small Business
MoCo Green Futures	Samuel	Suraphel	571-970-7537	Maybe	N/A	Y	N	Small Business

Proposals in to Date

			Workforce Development	
			Funding/Finance	
			Developer/Installer	
			Outreach & Education	
			Technical Assistance	
			Program Administration	
			For-Profit Contractors	
Coalition Partners (Requesting Funding at This Time):				
MCEC	Amy	Gillespie	Lead Applicant	
Subrecipients:				
Montgomery County Green Bank	Stephen	Morel	Area of Impact: Finance	Notes:
Black Wall Street/Bowie State University	Dr. Masica	Jordan Alston	Outreach & Education	
Civic Works	Eli	Allen	Outreach & Education	
Frederick County, MD/City of Frederick	Kristin	Mielcarek	Outreach & Education	no indirect charged/City included
Center for Climate Strategies (CCS)	Thomas	Peterson	Technical Assistance	
Civic Works	Eli	Allen	Workforce	600 Individuals Trained
JATC/IBEW Local 24	Neil	Wilford	Workforce	Supportive Services/Training Supplies
Power52 Foundation	Cherie	Brooks	Workforce	431 Trained/323 Placed (supportive services included)
Civic Works	Eli	Allen	Installation	500 Single Family Residents
Community Action Council of Howard County	Gary	Christopher	Installation	If DHCD does not lead project
Groundswell	David	Wright	Installation	Sharepoint Subscriber Mgmt & Customer Engagement Plan
			Admin	
			Indirect	
			Admin	Resilience & Energy Storage Program
			Indirect	
			Non-Federal Match	
			Non-Federal Indirect Match	

Proposals Needed

Climate Access Fund Corporation	Lynn	Heller		Nothing Received/No Budget
Department of Housing and Community Development (DHCD)	Nicola	Tran	Finance/Installation	Nothing Received/No Budget
Fry Nonprofit	Lawanda	Jones	Workforce Development	Discussed Proposal
GEMM COMM	Khalid	Malik	Workforce Development	Nothing Received/No Budget
GRID Alternatives-Mid-Atlantic	Elijah	Perry	Workforce Development	Proposal in Development
I'm Still Standing Community Corp	Lawanna	Perkins	Workforce Development	Proposal in Development
Phase 3 Training Corporation	Stephon	Fowlkes	Workforce Development	Nothing Received/No Budget
WorkSource Montgomery	Jessica	Issoufou	Workforce Development	Nothing Received/No Budget
Building Change	James	Miletello	Installation	Proposal in Development
Huntington City Community Development Corporation (HCCDC)	Darrell	Carrington	Installation	Nothing Received/No Budget
Green and Healthy Homes Initiative (GHHI)	Michael	McKnight	Technical Assistance	Nothing Received/No Budget
ICAST	Ryan	Kristoff	Technical Assistance	Proposal, Awaiting Budget
University of Maryland/Environmental Finance Center	Brandy	Epinola	Technical Assistance	Nothing Received/No Budget
Solar United Neighbors	Shelby	Fletcher	Outreach & Education	Nothing Received/No Budget

Partners Not Requesting Funding at this Time

Maryland Energy Administration (MEA)	Eric	Coffman	Technical Assistance
Maryland Department of the Environment (MDE)	Allison	Tjaden	Technical Assistance
Maryland Department of Labor (DOL)	Logan	Dean	Technical Assistance
Maryland Environmental Services (MES)	Melissa	Slatnick	Technical Assistance
Maryland Veteran's Administration (MDVA)	Pete	Panzer	Technical Assistance
Anne Arundel County	Mark	Garrity	
Baltimore City	Jason	Mathias	
Baltimore County	Seth	Blumen	
Charles County	Beth	Groth	
City of Annapolis	Jackie	Guild	
City of Rockville	Erica	Shingara	
Howard County, MD	Leah	Miller	
Montgomery County, MD	Lindsey	Shaw	
The Resilience Authority of Annapolis and Anne Arundel County	Matt	Fleming	
Enterprise Community Development	John	Fox	Installation
Garrett County Community Action Committee	Duane	Yoder	Installation
NAACP	Abre'	Connor	Installation
Rockville Housing Enterprise	Jessica	Anderson	Installation

Technical Advisors

CHESSA	Stephanie	Johnson	Workforce Development
BGE	TBD		Technical Assistance
Chaberton Energy	Erica	Brinker	Technical Assistance
ClearlyEnergy, Inc.	Veronique	Bugnion, Phd	Technical Assistance
Coalition for Community Solar Access	Charlie	Coggeshall	Technical Assistance
EFW, Inc.	Josh	Notes	Technical Assistance
Pepco Holdings, Inc.	Lushae	Cook	Technical Assistance
Prime Partners Engineering	Adrian	Davis	Technical Assistance
ProsumerGrid	Susan	Glickman	Technical Assistance
National Housing Trust	Raymond	Nevo	Technical Assistance
Workforce Investment Boards			Technical Assistance

Funding & Finance

Funding & Finance:			
Social Finance	Catherine	Cho Yoo	Workforce Development
Climate First Bank	Marcio	deOliveira	with MOCO Greenbank
InClime, Inc	Michael	MacMillan	
SELF- Solar and Energy Loan Fund	Duanne	Andrade	
SolAAr Investment Group	Angela	Lewis	

For Profit Contractor Partners

For Profit Contractors:			
Apexx Adams Transportation & Clean Energy Solutions	Felicity	Flucas	Workforce Development
Advanced Biomimetic Sensors, Inc.	Ellen	Chen	For-Profit Installation
Allectrify, PBC	Colin	Bishopp	For-Profit Installation
Black Willow - MBE	Kaitlyn	Burgess	For-Profit Installation
CI Renewables	Elizabeth	Cusack	For-Profit Installation
Citizen Energy, LLC	Edwin	Luevanos	For-Profit Installation
CleanCapital	Scott	Elias	For-Profit Installation
Clean Slate Solar	Sho	Arora	For-Profit Installation
Community Solar Farm	Christopher	Kindig	For-Profit Installation
Decarbonize Building Systems	Remesh	Sartani	For-Profit Installation
EDGE Energy	Jason	Dispenza	For-Profit Installation
Energy By Nature Technology, LLC	Thomas	Quattlebaum	For-Profit Installation
Energy Select, LLC	James	Horstkamp	For-Profit Installation
Energy Select, LLC	Robert	Agee	For-Profit Installation
FCONTRACTS	Frederick	Johnson	For-Profit Installation
Lightpost Energy	Joseph	Andorful	For-Profit Installation
Lumeco Energy	Damola	Ademiluyi	For-Profit Installation
MoCo Green Futures	Samuel	Suraphel	For-Profit Installation
Native Eagle Consulting Group LLC	Raymond	Wicks	For-Profit Installation
Neighborhood Sun	Cara	Humphrey	For-Profit Installation
Precision Exteriors	Nathan	Whitaker	For-Profit Installation
Pure Solar Systems	Gregory	Floyd	For-Profit Installation
Reactivate MD Development, LLC	Armando	Gaetaniello	For-Profit Installation
RIFE International, LLC	Kwabena	Osei-Sarpong	For-Profit Installation
RoofexNRG.com	Sonny	Choudhury	For-Profit Installation
Sol-REIT, LLC	Derek	Gabriel	For-Profit Installation
TurningPoint Energy	Joe	Rosenberg	For-Profit Installation
Unified Services and Consulting	Will	Epps	For-Profit Installation
Urban Clean Energy Advisor	Kimberly	Armstrong	For-Profit Installation
UtilityAPI	Mike	Burke	For-Profit Installation



Contractor/Installer Survey

- Holly Lindquist/Climate Strategies needs our contractor/installer's help with data on the cost of installing solar in Maryland (we appear to be well above the average).
- Survey can be found here: <https://mdcleanenergy.wufoo.com/forms/survey-of-active-md-solar-pv-installers-escos/>.
- The link will also be emailed out with today's materials after the meeting.
- The results will go directly to Holly to be incorporated in our grant application data.
- Please take a few minutes and help us get the right numbers for our application.
- Thank you!

Governance Structure

- **To ensure equitable access, you should describe how low-income and disadvantaged communities will be involved in program design and operations.**
- **These formal structures should include participatory governance and regular, meaningful engagement with community-based organizations and residents of low-income and disadvantaged communities.**
- **Detail a robust plan for participatory governance—formalized structures for communities to be involved in the design and decision-making of the program.**



Feedback and Questions



Amy Gillespie

Grant Administrator & Compliance Officer

Phone: 301-314-6091

Email: agillespie@mdcleanenergy.org

